

Plastic Repair and Bumper Recycling Training Course

featuring industry-expert instructor: Leon Roberts

Everyone in the plastic bumper recycling industry has a common interest. Whether you're new or a seasoned pro, you want to make more money doing plastic repairs.

There are many frustrations and barriers to making more money in this industry, but it can be done. How? Perhaps you need to see a different perspective in order to make it happen.

Let us show you a different perspective on your business! Join Leon Roberts at the Urethane Supply Company factory for an intensive two-day training seminar on the latest techniques in plastic bumper repair.

Here are few comments by professionals who have taken the class:

"The class was very much worth all that was advertised and more. Leon is one of a kind, he has a wealth of knowledge. . . the information I received is priceless." – Merlin Adderley,
Bumper Tech

". . . I learned new techniques and tricks that I have incorporated into my bumper business that are helping to ensure a high quality job every time." – Elliot Milmeister,
Tiger Auto Parts, Inc.

"I would not be where I am today if it wasn't for the class I took at Urethane Supply Company and hired Leon Roberts to train my techs. We were so impressed [by] his knowledge and Urethane Supply Company's nitrogen welder, I had [Leon] come back again as a follow-up training for my new techs. Starting up a new company is always difficult and expensive. Before we got to know Leon and his talent, we were concerned about the expense. We've already made our money back ten times over."

– Tim Lewis, Boston Bumper Supply

Its time to take action to improve your business and your profitability. Sign up today for the next available course.

call **800-633-3047** today to register!



**Learn to make better quality repairs!
Increase production! Reduce comebacks!**

Attend the course to learn:

- The proper way to prepare the bumper before the repair process.
- The best way to grade incoming cores to keep you from wasting time repairing junk.
- Use of the right tools to increase productivity. Some of the best you can make yourself.
- An exclusive new welding technique that makes stronger, faster repairs on TPO.
- Psychological techniques for improving quality and productivity.
- Curing the lifting and hairy look on the first coat of primer.
- New methods for making collapsible tabs (e.g. Nissan Altima, Mercury Sable rear).
- How to make money repairing and refinishing textured bumpers.

Who: You and industry expert Leon Roberts in a class limited to six students.

When: Once per month, on Thursday and Friday of the third full week in that month. Please call for a schedule

Where: Urethane Supply Company training center, Rainsville, Alabama

Cost: \$400 per person

Register Today! Space in each class is limited to six students.

(see opposite side for more details)

Main Goal of Course:

To help you, the bumper recycler, to solve your problems. Emphasis will be on technical aspects of repair to improve productivity and quality. Operating practices will also be discussed.

Topics to be Discussed:

- The proper way to prepare a bumper before starting the repair process.
- How to grade your bumpers so that you won't waste time repairing junk bumpers.
- Use of tools for maximum quality and production. Some of the best tools you can make yourself.
- Why you need a sandblaster and the best ways to use it.
- An exclusive new welding process that is guaranteed to improve repair speed and quality.
- The difference in fillers and where to use the different types for best quality and productivity.
- Goal setting and visualization techniques for improving speed and quality of repairs.
- The best temperature to work dents out of the bumpers.
- How to cure the lifting and hairy look on the first coat of primer on TPO bumpers.
- Design of efficient workstations that will keep your repairman from having to wrestle the bumper during the repair.
- Creating and instilling consistent, repeatable repair procedures.
- Repairing collapsible tabs and problem areas on certain bumper types (e.g. Nissan Altima, Expedition rears in the bottom corners).
- Repairing and refinishing textured bumpers.
- The correct way to use all of Urethane Supply's products.
- Finally, any special problems you'd like to discuss.

What you'll get out of the course:

- Notes and a workbook that documents the topics discussed in the course. Participants in the course will receive free updates to the course materials for one year.
- Most importantly, you'll come away with at least one, but hopefully many ideas for how to improve your business.

Dates and times courses are offered:

All courses are two-day sessions, held on Thursday and Friday. Dates are May 15-16, June 19-20, July 17-18, August 14-15, Sept. 18-19, Oct 16-17, Nov 13-14, and Dec 11-12. Classes will start promptly at 7:00 am and run until 5:00 pm on Thursday and until 3:00 pm on Friday.

Location of course:

Urethane Supply Company's factory. 1128 Kirk Rd, Rainsville, AL 35986. Rainsville is located in Northeastern Alabama about 2:00 from Birmingham and 1:30 from Chattanooga.

Air travel suggestions:

Travel arrangements are your responsibility. In order to start the class early on Thursday morning, all participants are required to arrive on Wednesday at the latest. The easiest airports to fly into are Birmingham and Chattanooga. You may also check flying into Huntsville (1:20), Nashville (2:45), or Atlanta (3:00).

When arranging your return flight, please keep in mind that the Friday course will end at 3:00 pm, so account for the time required to travel back to the airport. Both Birmingham and Chattanooga airports are small and quick to get through security, so arriving one hour prior to departure should give you enough time.

Transportation suggestions:

Transportation to and from the airport is your responsibility. Rental cars are readily available at all area airports.

Lodging:

The closest hotel is Best Western in Rainsville. Hotels are also located off of Interstate 59 at Exit 218 in Fort Payne, Alabama (intersection with Alabama Hwy 35). There are a Holiday Inn Express, Hampton Inn, Days Inn, and Econo Lodge. Hotel arrangements are your responsibility.

Meals:

Urethane Supply will also provide a lunch served at the factory to minimize time away from the course. Dinner will be your responsibility.

Cost to participate:

The cost to participate in the course is \$400 per person. A deposit of 50% is required at the time of registration, with the balance payable on the day of the class. Payment may be made by credit card or company check.

Classes are limited to six students maximum. If your desired course is full, we will maintain a waiting list in case of a cancellation.

Cancellation policy:

If you cancel two weeks prior to the class, 100% of your deposit will be refunded. If you cancel within two weeks of the class, you will get 50% (or \$100) of your deposit refunded. If you do not show up for your scheduled course, you will forfeit your deposit. Forfeited deposits will not be credited toward your open account with Urethane Supply nor will they serve as credit toward future course registrations.

To Register, call 800-633-3047 and ask for Keith